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MEET YOUR MERCHANT | BREWSTER MCLEOD ARCHITECTS, INC.

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Celebrating five years with Brewster McLeod Architects

How did your business start?

After receiving a Masters of Architecture from Montana State University-Bozeman, Jamie L. Brewster McLeod headed straight to Telluride, Colorado. She began working for Gibson Architects and launched her Colorado career in luxury residential design.

After three-and-a-half years of enjoying the Telluride lifestyle, Jamie took a three-year hiatus from Colorado to work for the prestigious San Francisco firm of Bauldauf Catton Von Eckartsberg Architects. There she specialized in wineries, restaurants and fine tuned her skills in ultra luxury homes.

In 2005 Jamie returned to Aspen in a management role at Gibson Architects overseeing the Aspen and Telluride offices. In 2006 with the experience, talent, education and reputation behind her it was time to set out on her own and five years later, Brewster McLeod Architects is celebrating their fifth successful year of business.

What do you sell?

Brewster McLeod Architects, Inc. offers high-end luxury custom design homes for the Aspen, Telluride and Montana markets. The boutique architectural firm allows for one-on-one client interaction with Jamie L. Brewster McLeod providing open channels of communication for homeowners.

Through this relationship, clients are able to watch their ideal dream home come to fruition. The mountain firm is able to personalize each and every project, as no two people are alike, thus no two designs are alike. Whether it is a custom home, remodel, pool cabana or a tree house addition, Brewster McLeod Architects is able to service clients in a plethora of capacities and architectural styles.

What positive lessons did you learn during the recession?

During the last few years Brewster McLeod Architects has been successful in steadily growing their business model and increasing clientele. Exceptional design and customer service have been, and will always remain, at the forefront of the boutique firm's ethics providing thoughtful designs that incorporate energy efficient building techniques with luxury living.

What strategy do you use to hire good people?

Jamie L. Brewster McLeod is the artist behind the masterpieces created by the architecture firm, rather than seek out "good" people, Brewster McLeod Architects seeks out

"good" clients to further the success of the firm's business. Choosing the right client is as important as having a team of qualified professionals. These visionary clients are the backbone of incredible and unique design.

What is your strategy for growth in the next year?

Brewster McLeod Architect's strategy for growth is to continue on the steady path that has lead to five successful year's in 2011. Exceptional design in conjunction with customer service proves to be the winning combination for the boutique firm.

Success has been garnered through careful project selection and a personal relationship with every client resulting in a formula that is consistent, well tested and applied. Jamie L. Brewster McLeod listens to her client's desires and delivers unique and personal architecture to fulfill every client's dreams.

What is the best thing about running a business here?

Jamie L. Brewster McLeod feels fortunate to live and work in a town with such distinction and originality; no other town rivals what Aspen has to offer. Brewster McLeod enjoys living where her clients come to vacation, cre-

ating a dynamic that allows her clients to relax and enjoy the building process of their new home.

Brewster McLeod takes great pride in creating homes of distinctive nature and continually being able to interact with the clients that create this unique lifestyle. Whether it is a run-in at the post office or a glass of wine after work, Jamie L. Brewster McLeod is humbled by the quaint nature of Aspen and the networking opportunities it offers for both business and pleasure.

Business directory

Description: A high-end residential architecture firm

Owner/Manager: Jamie L. Brewster McLeod

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